



# LTS LAW FIRM

Company Profile

[www.lts.com.vn](http://www.lts.com.vn) 





# CONTENTS

<b>1</b>	<b>ABOUT US</b>	<b>1</b>
<b>2</b>	<b>OUR CLIENTS</b>	<b>3</b>
<b>3</b>	<b>PRACTICE AREAS</b>	<b>8</b>
<b>4</b>	<b>OUR TEAM</b>	<b>13</b>
<b>5</b>	<b>CONTACT US</b>	<b>15</b>



**1000+ CLIENTS**



**35+ Partners**



**2500+ Projects**



# About Us

LTS LAW provides international-standard, professional legal services to both foreign and local clients doing business in Vietnam. We're committed to delivering practical and efficient legal solutions that fully meet our clients' diverse needs. By understanding our clients' objectives, we ensure exceptional service quality.



**Lawyer Simon Le**  
CEO of LTS Law Firm



# Vision & Mission



## Vision

Becoming a leading legal partner of global entrepreneurs and enterprises in the world of economic integration and development



## Mission

Providing comprehensive legal solutions with world-class quality to global entrepreneurs and enterprises



# Our Clients

We have a large number of leading international and local companies as our long-term clients.



Richell



AGC



# Our Clients

We have a large number of leading international and local companies as our long-term clients.





# Clients' Testimonials

**Johan Nortje**



*LTS Law in Saigon provided professional assistance in my business adventure in Vietnam, they registered my business, opened my bank account, helped me with my work permit and my TRC, now I can do business in Vietnam trouble free, aligned with the law, an effort that would have taken me more than double the time and lots of headaches, all thanks to the team at LTS Law.*



**Val Saksornchai**



*Simon and his team helped me navigate the complexities of entering Vietnam during border closure on top of successfully setting up my business 100% from abroad. They were responsive, committed, and client-focused. Highly recommended!*

**Yuri Frassi**



*Serious and competent professionals. They reach the goal with transparent and competitive rates. Communication is excellent.*

# Clients' Testimonials

**Mark Pham**



*An extensive and comprehensive legal service!*



**Carole Jacolot**



*LTS Law Firm helped me registered a company in Vietnam. Ms. Dora Tran (Attorney-at-law) and Ms. Bella Truong (Legal advisor) were very efficient in every step of the process and provide me with great and personnalised advice. They are well organised and you always know where you are and what remains to be done. I trust them and I will not hesitate to call on them again for any demanding legal process in the future.*

**Andy Lau**



*Trusted firm to open company account in Vietnam, very responsive and always there to help. Highly recommend for foreign company to open business in Vietnam!*



**Rajah Kandasamy**



*Most of my legal matters handled by LTS is done with utmost professionalism and great successes.*



# Clients' Testimonials

**Alireza Alaeian**



*I used LTS law firm services to register my 100% foreign owned company in Vietnam. The person in charge of the registration process was Mr. Simon. I enjoyed a very professional service by him and the firm. Reasonable pricing , Responsive and Knowledgeable staff, Relatively short processing time and No hidden fees, help with opening business bank account and providing accounting services for individuals are some of the good things I experienced working with Simon and its law firm. I definitely recommend LTS law firm to foreigners who wish to have a legal business entity in Vietnam. He was very helpful even after the work had been finished and always available for any questions via zalo or email. My company name has been legally registered with Vietnam government as VIETNAM QUALITY TRADE LLC.*



**Greesh Sharma**



*LTS Law Firm is highly professional and very efficient, providing high quality services at very economical fee. I would like to thank them, specially Mr. Tony Nguyen, for getting my company registered in just about 30 days without me physically traveling to Vietnam. They also helped me in getting the necessary entry permit and visa during the difficult times of Covid-19 pandemic.*

# Practice Areas



## 01. Investment

- Advise on investment conditions, forms, and the ability to obtain necessary approvals from competent authorities for investment projects;
- Assist clients in drafting and preparing project documents for registration;
- Represent clients to negotiate with partners on project-related issues;
- Represent clients to submit applications for project approval and monitor approval progress;
- Represent clients to work with local State agencies to seek their favorable support.



## 02. Corporate & Commercial

- Register local companies, foreign-owned companies, branches, representative offices, and offshore companies;
- Corporate secretary services;
- Advise on internal corporate governance;
- Provide advice in terms of corporate compliance and government relationships;
- Advise on commercial and trading transactions.
- Contract drafting and reviewing;
- And others.



# Practice Areas



## 03. Finance & Banking

- Advise on project funding loans and syndicated loans;
- Advise and prepare loan agreements and supporting documents for lenders and borrowers;
- Register foreign loans and foreign loan extensions;
- Prepare and register security transactions;
- Provide guidance on government relationships and compliance matters;
- And others.



## 04. Labor & Employment

- Advise on labor-related issues;
- Advise on labor discipline and compliance;
- Advise and represent both employers and employees in labor disputes;
- Advise on conditions, procedures for labour contract termination or dismissal;
- Advise on employment confidentiality and compensation;
- And others.

# Practice Areas



## 05. Mergers & Acquisitions

- Advise on transaction structuring;
- Draft term sheets or MoUs;
- Conduct legal due diligence;
- Advise and prepare share purchase agreements, M&A agreements, asset purchase agreements;
- Advise and prepare bond or share issue agreements, convertible loan agreements; shareholder agreements, investment agreements, corporate charters;
- Assist with legal procedures to obtain necessary licenses and approvals.



## 06. Tax & Accounting

- Advise on tax laws and regulations;
- Advise on requirements and procedures for the entitlement of tax incentives;
- Advise and assisting clients in complying with tax and accounting law;
- Represent clients to settle tax disputes with local tax authorities;
- Advise and assist clients to conduct payroll work;
- And others.



# Practice Areas



## 07. Intellectual Property

- Register and enforce trademarks and other IP objects;
- Advise and draft technology transfer agreements and licensing agreements;
- Advise and draft franchising agreements;
- Represent clients to resolve counterfeit, trademark infringement, and IP disputes;
- Assist clients with IP registration in foreign countries;
- And others.



## 08. Dispute Resolution

- Advise on dispute resolution strategies;
- Resolve disputes through both Vietnamese and foreign arbitrators;
- Attend commercial litigation at all court levels;
- Conduct out-of-court dispute settlement;
- Assist clients in collecting commercial debts;
- And others.

# CEO OF LTS LAW

Mr. Simon Le has 14+ years of expertise in corporate and commercial advisory practice, specializing in foreign direct investment, securities, private equity, corporate matters, and dispute resolution. He's highly-regarded for advising top international and Vietnamese corporations in various sectors, including manufacturing, banking, property development, and services.

“

*At LTS LAW, we take an innovative approach to meet our clients' legal needs with exceptional services. Our experienced legal professionals are dedicated to providing personalized attention.*

*#LegalSolutions*

”



# Our Key Lawyers



**KEVIN PHAN**  
Lawyer



**SIMON LE**  
Managing Lawyer



**QUOC LE**  
Lawyer



**DORA TRAN**  
Lawyer



**HIEP PHAM**  
Lawyer



**MISTY TRUONG**  
Lawyer



**ANH LE**  
Lawyer



**SUONG LE**  
Lawyer



# Legal Department



**GRACE TRAN**  
Senior Associate



**ALICE TRAN**  
Senior Associate



**PHAP NGUYEN**  
Senior Associate



**ANNA TRAN**  
Senior Associate



**TAN LE**  
Senior Associate

# Tax Department



**MS. KIM**  
Accountant – Tax Partner



**MS. KAYLIN**  
Accountant – Tax Partner

*For more information visit our website: [www.lts.com.vn](http://www.lts.com.vn)*

# Contact Us

*We're here to assist with any legal needs or issues you may have.*



**+84 90 9279 066**



**contact@lts.com.vn**



**www.lts.com.vn**



**520 Cach Mang Thang Tam Str., Ward 11, Dist.3, HCMC, Vietnam**





# Thank You

FOR YOUR CHOICE

[www.lts.com.vn](http://www.lts.com.vn) 

